## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) May 23, 2023

# HANNON ARMSTRONG SUSTAINABLE INFRASTRUCTURE CAPITAL, INC.

(Exact Name of Registrant as Specified in its Charter)

Maryland (State or Other Jurisdiction of Incorporation) 001-35877 (Commission File Number) 46-1347456 (IRS Employer Identification No.)

One Park Place, Suite 200 Annapolis, Maryland 21401 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (410) 571-9860

(Former Name or Former Address, if Changed Since Last Report)

	sk the appropriate box below if the Form 8-K filing is inte wing provisions:	ended to simultaneously satisfy the filing	g obligation of the registrant under any of the					
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)							
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)							
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))							
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))							
Secu	urities registered pursuant to Section 12(b) of the Exchang	ge Act:						
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered					
	Title of each class  Common Stock, \$0.01 par value per share	9						
		Symbol(s)  HASI growth company as defined in Rule 405	on which registered  New York Stock Exchange					
chap	Common Stock, \$0.01 par value per share cate by check mark whether the registrant is an emerging	Symbol(s)  HASI growth company as defined in Rule 405	on which registered  New York Stock Exchange					

#### Item 8.01 Other Events

On May 23, 2023, Hannon Armstrong Sustainable Infrastructure Capital, Inc. (the "Company") filed a preliminary prospectus supplement relating to an effective registration statement with the Securities and Exchange Commission on Form S-3 (333-263169) in which the following was set forth. References herein to "we," "our," "us" and "our company" refer to the Company, Hannon Armstrong Sustainable Infrastructure, L.P., and any of the Company's other subsidiaries.

#### **Investments Overview**

Our investments in climate solutions are focused on three markets:

- Behind-the-Meter, or BTM: distributed building or facility projects, which reduce energy usage or cost through the use of solar generation
  and energy storage or energy efficiency improvements including heating, ventilation and air conditioning systems, or HVAC, lighting,
  energy controls, roofs, windows, building shells, and/or combined heat and power systems;
- <u>Grid-Connected, or GC</u>: renewable energy projects that deploy cleaner energy sources, such as solar, solar-plus-storage, and wind, to generate power production where the off-taker or counterparty may be part of the wholesale electric power markets; and
- <u>Fuels, Transport and Nature, or FTN</u>: renewable natural gas (RNG) plants, transportation fleet enhancements, and ecological restoration projects, among others, that increase resiliency or more efficiently use natural resources.

As of March 31, 2023, we held approximately \$4.7 billion of transactions on our balance sheet, which we refer to as our "Portfolio," an increase of approximately \$0.4 billion from December 31, 2022.

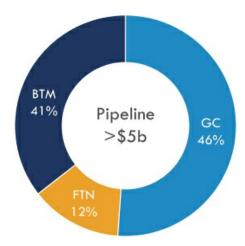
The following chart illustrates our Portfolio by asset class as of March 31, 2023:



As of March 31, 2023, our Portfolio consisted of over 350 investments in approximately 8 asset classes, with an unlevered portfolio yield of 7.5%. From our Portfolio, as of March 31, 2023, our BTM investments had a yield of 7.9% and a production of 3 GW, our GC investments had a yield of 7.0% and a production of 11 GW and our FTN investments had a yield of 7.5%.

We have a large and active pipeline of potential new opportunities in over 8 asset classes that are in various stages of our underwriting process.

The following chart illustrates our pipeline of transactions that could potentially close in the next 12 months as of March 31, 2023:



Our clients include over 40 leading clean energy and infrastructure companies and our strategy combines relationship-based investing within-house portfolio management and engineering expertise to generate attractive risk adjusted fixed rate returns from a diversified portfolio of long-term, recurring and predictable cash flows. We focus on projects that use proven technology and that often have contractually committed agreements with an investment grade rated off-taker or counterparties and often hold a senior or preferred position in many of our investments. We believe our strategy is reflected in our loss history as we have experienced less than 20 bps of cumulative credit losses (net of recoveries) since 2012 (calculation represents credit losses as a percentage of cumulative originations, excluding equity method investments).

From 2014 through 2022 and from 2019 through 2022, we have experienced consistent growth in our distributable earnings per share and our dividends, respectively. In recent years, we have further diversified our sources of funding as compared to the period following our initial public offering. In addition, we have developed lending relationships with more than 15 banks and have raised debt from more than 200 institutional investors.

#### **Non-GAAP Measures**

Adjusted Cash Flow from Operations plus Other Portfolio Collections

We operate our business in a manner that considers total cash collected from our Portfolio and necessary operating and debt service payments to assess the amount of cash we have available to fund investments and distributions. The line items from our Statement of Cash Flows that are relevant to this measure are highlighted in the graphic below. We believe that the aggregate of these items, which combine as a non-GAAP financial measure titled Adjusted Cash Flow from Operations plus Other Portfolio Collections, is a useful measure of the liquidity we have available from our assets to fund both new investments and our regular quarterly dividends. This non-GAAP financial measure may not be comparable to similarly titled or other similar measures used by other companies. Although there is also not a directly comparable GAAP measure that demonstrates how we consider cash available for dividend payment, set forth below is how Adjusted Cash Flow from Operations plus Other Portfolio Collections compares to GAAP Net cash provided by operating activities.

Adjusted Cash Flow from Operations plus Other Portfolio Collections differs from GAAP Net cash provided by operating activities on our Statement of Cash Flows, in that it (A) excludes Changes in receivables held-for-sale, (B) adds cash flow from Equity method investment distributions received, Proceeds from sales of equity method investments, Principal collections from receivables, Proceeds from sales of receivables, Principal collections from investments, and Proceeds from sales of investments and securitization assets, and (C) subtracts Principal payments on non-recourse debt.

In addition, in order to calculate this measure for the 12 months ended March 31, 2023, the following methodology should be used: (1) Apply the methodology set forth in the immediately preceding paragraph to our Statement of Cash Flows for the year ended December 31, 2022; (2) apply the methodology set forth in the immediately preceding paragraph to our Statement of Cash Flows for the quarter ended March 31, 2023; (3) apply the methodology set forth in the immediately preceding paragraph to our Statement of Cash Flows for the quarter ended March 31, 2022; (4) add the result obtained in clause (2) above to the result obtained in clause (1) above; and (5) subtract the result obtained in clause (3) from the result obtained in clause (4) above. This measure is not intended to demonstrate an alternative view of cash available from investment returns for dividend payment. Our Statement of Cash Flows for the year ended December 31, 2022 is included in the graphic below. Our Statements of Cash Flows for the three months ended March 31, 2023 and March 31, 2022 are included in our Quarterly report for the quarter ended March 31, 2023 that is incorporated herein by reference. Also, Adjusted Cash Flow from Operations plus Other Portfolio Collections differs from Net cash provided by (used in) investing activities in that it excludes many of the uses of cash used in our investing activities such as in Equity method investments, Purchases of and investments in receivables, Purchases of real estate, Purchases of investments, Funding of escrow accounts, and excludes Withdrawal from escrow accounts, and Other.

In addition, Adjusted Cash Flow from Operations plus Other Portfolio Collections is not comparable to Net cash provided by (used in) financing activities in that it excludes many of our financing activities such as proceeds from common stock issuances and borrowings and repayments of unsecured debt.

For the years ended December 31, 2022, 2021, 2020 and 2019, our Net cash provided by operating activities was \$0, \$13 million, \$73 million and \$29 million, respectively.

The following table illustrates the calculation of Adjusted Cash Flow from Operations plus Other Portfolio Collections from our GAAP Statement of Cash Flows:

S Millions		2022	2021	2020	2019			
Cash flows from operating activities Net income (loss)		42	127	83	82			
Adjustments to reconcile net income to net cash provided by	y		0	0	0			
opérating activities: Provision for loss on receivables	13	0	10	8				
Depreciation and amortization		4	4	4	4			
Amortization of financing costs		12	11	8	6			
Equity-based compensation		20 16	(95)	17	(34)			
Equity method investments Non-cash gain on securitization		(29)	(48)	(55)	(57)			
Gain (loss) on sale of receivables and investments		(0)	(1)	14	13			
Changes in receivables held-for-sale	I-I							
Loss on debt extinguishment			15	0	0	1		
Changes in accounts payable and accrued expenses		18	- 11	8	5			
Change in accrued interest on receivables and investments		(15)	(1)	(24)	(18)			
Other		(18)	(6)	(3)	6			
Net cash provided by operating activities	•	- 0	13	73	29			
Cash flows from investing activities								
Equity method investments		(128)	(402)	(886)	(152)			
Equity method investment distributions received	•	110	22	99	71		Adjusted Cash	Flow from
Proceeds from sales of equity method investments					81		Operations Plu	
Purchases of and investments in receivables		(727)	(553)	(256)	(498)		Portfolio Colle	ctions
	1.				58			C 2 CHO
					135		Year	S Million
Purchases of real estate		(5)	0	0	0		****	
Sales of real real estate	•	5				>	2022	28
Purchases of investments		(2)	(5)	(40)	(46)		2021	2.5
							2021	-
	•				139		2020	30
Funding of escrow accounts		6	(12)	(23)	(29)		2019	31
Withdrawal from escrow accounts			2	8	31		2019	31
Other		15	5	4	2			
Net cash provided by (used in) investing activities		(592)	(703)	(832)	(201)			
Cash flows from financing activities								
Proceeds from credit facilities		100	100	126	102			
Principal payments on credit facilities		(150)	(22)	(135)	(328)			
Proceeds from issuance of commercial paper notes			50	0	0			
Principal payments of commercial paper notes		(50)	0	0	0			
Proceeds from issuance of non-recourse debt		33	0	16	131			
Principal payments on non-recourse debt	•	(31)	(38)	(126)	(207)			
Proceeds from issuance of senior unsecured notes			1,000	771	507			
Proceeds from issuance of term loan		383		2	-			
Redemption of senior unsecured notes		200	(500)	144	0			
Proceeds from issuance of convertible notes Payments on deferred funding obligations		200	0	0	(19)			
Net proceeds of common stock issuances		189	201	298	138			
Payments of dividends and distributions		(132)	(114)	(100)	(86)			
Withholdings on employee share vesting		(3)	(14)	(17)	(9)			
Redemption premium paid		1120	(14)	0	0			
Payment of debt issuance costs Other		(12)	(18)	(15)	0			
Net cash provided by (used in) financing activities		517	631	962	219			
Increase (decrease) in cash, cash equivalents, and restric	rted cash	(75)	(59)	204	47			
Cash, cash equivalents, and restricted cash at beginning		251	310	107	59			
Cash, cash equivalents, and restricted cash at negimning		176	251	310	107			
casa, casa equivalents, and restricted cash at end of per	100	110	401	200	141			

The following table illustrates our cash flow sources and uses for the years ended December 31, 2022, 2021, 2020 and 2019:

	2022	2021	2020	2019
	\$ Millions (1)			
Adjusted Cash Flow from Operations Plus Other Portfolio Collections	\$287	\$259	\$ 309	\$314
(-) Dividend	<u>(\$132</u> )	<u>(\$114</u> )	<u>(\$ 100)</u>	<u>(\$ 86)</u>
(=) Cash Available for Reinvestment	\$155	\$146	\$ 209	\$227
(-) Investments Funded	(\$871)	(\$960)	(\$1,183)	(\$715)
(+) Capital Raised	\$693	\$796	\$1,206	\$540
Other Sources/Uses of Cash	<u>(\$ 51</u> )	(\$ 41)	(\$ 28)	(\$ 5)
Change in Cash	(\$ 74)	(\$ 59)	\$ 204	\$ 47

<sup>(1)</sup> Amounts may not sum due to rounding

Adjusted Cash Flow from Operations plus Other Portfolio Collections historically have exceeded dividends and we have reinvested the excess cash flows in our Portfolio.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HANNON ARMSTRONG SUSTAINABLE INFRASTRUCTURE CAPITAL, INC.

By: /s/ Steven L. Chuslo

Steven L. Chuslo Executive Vice President and Chief Legal Officer

Date: May 23, 2023